



BHARAT HEAVY ELECTRICALS LIMITED
R.C.PURAM HYDERABAD – 500 032
PROJECT ENGINEERING AND SYSTEMS DIVISION

PRE QUALIFICATION CRITERIA

Enquiry No.	T7J1Q08144
Item	Supply of DI Fittings Package
End Customer	STP-Bhopal
Contract Duration	03 months from date of LOI/ PO
Sl. No.	CRITERIA
1.0 (Financial)	Average annual financial turnover of bidder, during the last three financial years (ending on 31-03-2017 or latest closing date of financial year) should not be less than Rs 1.5 Lakhs (or) equivalent. Notes: - Other Income shall not be considered for arriving at Annual Financial Turnover/ Sales. - The bidder has to submit audited financial accounts (comprising of Audit report, Balance Sheet, Profit & Loss A/c Statement and Notes/ Schedules pertaining to Turnover/ Sales/ Revenue, Income Tax Returns for last 3 years for which audited annual accounts have been submitted) in support of above. - In case audited financial statements are not available for latest financial year, then the applicable audited statements of preceding three financial years shall be considered. - Bidder has to submit copies of valid ED, CST/ VAT/ PF registration certificates, PAN card. - Certificate of incorporation from the registrar of companies/ partnership deed/ proprietorship documents etc. as applicable. - For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two part bid) shall be considered.
2.0 (TECHNICAL)	The Bidder shall meet all the pre-qualification criteria indicated below: <u>Bidder can be any of the following:</u> - Designer and Original Equipment Manufacturer qualified as per the Pre-qualification criteria laid down hereunder. - Authorised dealer of any OEM qualified as per the Pre-qualification criteria laid down under clause (A) below. - Trader / Stockist who shall quote the material of any OEM qualified as per the Pre-qualification criteria laid down under clause (A) below. Bidder shall clearly state their category in their bid. Non-compliance to any of the criteria listed against the respective category will lead to disqualification of bidder for the subject tender. A. <u>Qualification if Bidder is an OEM:</u> - The bidder should be an established manufacturer having sufficient experience in manufacture, testing and supply of Ductile Iron Fittings according to standard IS-9523/2000. - The bidder should have successfully completed manufacture, testing and supply of Ductile Iron Fittings (according to clause A.1) - Upto nominal pipe size of 600 NB (AND) - Both Socket/Spigot and Flanged ended.

	3. The bidder shall submit references of minimum 2 jobs completed in last 2 years / current jobs which are in progress for last 2 years ending on the date of Technical bid opening, carried out satisfying the criteria indicated under clauses (A.1) and (A.2) above. Detailed BOQ of the Ductile Iron Fittings supplied shall also be provided in the format enclosed as Annexure-1, with details like Project & Customer, Description & Quantity of Items supplied, PO details etc. as a minimum for assessing pre-qualification. 4. The bidder should not have been under suspension for business / blacklisted by any of the BHEL units. 5. The Bidder should have successfully completed supply of - ONE similar order of Ductile Iron Fittings costing not less than Rs 4.0 Lakhs (OR) - TWO similar orders of Ductile Iron Fittings costing not less than Rs 2.5 Lakhs (OR) - THREE similar orders of Ductile Iron Fittings costing not less than Rs 2.0 Lakhs. as per scope indicated in clause (A.1) & (A.2) above during last 7 years, ending on the date of techno-commercial bid opening of this tender. 6. The Bidder shall submit PO copies of the jobs completed fulfilling the criteria indicated under clause (A.5). Detailed BOQ of the Ductile Iron Fittings supplied shall also be provided in the format enclosed as Annexure-2, with details like Project & Customer, Description & Quantity of Items supplied, PO details etc. as a minimum, for assessing pre-qualification. B. <u>Qualification if Bidder is an Authorised Dealer / Trader / Stockist:</u> - The bidder shall quote the material only from an OEM qualified as per clause (A.1) to (A.4), indicated above. The bidder shall produce a valid "Dealership Certificate" issued by OEM, in case the bidder is an Authorised Dealer of an OEM. - It is the responsibility of the bidder to ensure that the necessary documentation related to OEM as per clause (A.3) is enclosed as part of their bid to satisfy the criteria laid down under clause (A.1) & (A.2), for assessing pre-qualification. - The Bidder should have successfully completed supply of - ONE similar order of Ductile Iron Fittings costing not less than Rs 4.0 Lakhs (OR) - TWO similar orders of Ductile Iron Fittings costing not less than Rs 2.5 Lakhs (OR) - THREE similar orders of Ductile Iron Fittings costing not less than Rs 2.0 Lakhs. as per scope indicated in clause (A.1) & (A.2) above during last 7 years, ending on the date of techno-commercial bid opening of this tender. - The bidder may fulfil the above criteria (B.3) with supplies related to different OEMs, qualified as per clause (A.1) to (A.4). - The Bidder shall submit PO copies of the jobs completed fulfilling the criteria indicated under clause (B.3). Detailed BOQ of the Ductile Iron Fittings supplied shall also be provided in the format enclosed as Annexure-2, with details like Project & Customer, Description & Quantity of Items supplied, PO details etc. as a minimum, for assessing pre-qualification.
3.0	<u>For Foreign Bidders :</u> <u>Credit Rating Report</u> - The bidder to provide business information report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet (D&B) etc along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. - Agency agreement needs to be submitted by foreign bidder in case of associating with Indian entity.

GENERAL NOTES:

A.	Only after satisfactory fulfillment of all the above Pre-Qualification Criteria / Requirements, Bidder's Offer shall be considered for further evaluation as per NIT conditions and all other terms of the tender.
B.	Bidder(s) already registered with BHEL other units for subject package, also need to submit credentials for criteria indicated in sl. nos. '1.0' and '2.0' above. They also must submit proof of their registration with BHEL-other units for subject package.
C.	Bidders should have technological capability for submitting offer through "Electronic Procurement System "and for participating in "On-line Reverse Auction "process.
D.	Mere submission of above documents does not entitle bidders for issue of order, enlistment with PE&SD or issue of tenders, but is subject to scrutiny of documents and/ or physical survey of bidder's facilities by BHEL or its appointed agencies.
E.	Bidder should also appraise themselves with BHEL's Supplier Evaluation, Approval & Review Procedure (SEARP) 2010 on company website www.bhel.com for enlistment process, format for registration etc.

Annexure-1

Supply References for the Last 2 Years ending on the date of techno-commercial bid opening of this tender

Details of Ductile Iron Fittings supplied by OEM (Clause A.3):

[illegible]

Annexure-2

Supply References for the Last 7 Years ending on the date of techno-commercial bid opening of this tender

Details of Ductile Iron Fittings supplied by the Bidder (Clause A.6 / B.5):

[illegible]